

1. INFORMATION IDENTIFYING THE HOLDER OF THE QUALIFICATION

1.1 Last name <input style="width: 90%;" type="text"/>	1.2 First name <input style="width: 90%;" type="text"/>
1.3 Date of birth (dd/mm/yyyy) <input style="width: 100%;" type="text"/>	1.4 Student identification personal number <input style="width: 90%;" type="text"/>

2. INFORMATION IDENTIFYING THE QUALIFICATION

2.1 Name of qualification <input style="width: 90%;" type="text"/>	2.2 Main field of study for the qualification <input style="width: 90%;" type="text"/>
2.3 Name and status of awarding institution <i>(in Bulgarian language)</i> <input style="width: 90%;" type="text"/> Колеж по мениджмънт, търговия и маркетинг www.mtmcollege.org Частно висше училище, акредитирано от Националната агенция за оценяване и акредитация с оценка "Много добър", от 27.09.2012 г. www.neaa.government.bg	Language of instruction / examination <input style="width: 90%;" type="text"/>
2.4 Name of institution administering studies <i>(in Bulgarian language)</i> <input style="width: 90%;" type="text"/>	2.5 Bulgarian language

3. INFORMATION ON THE LEVEL OF THE QUALIFICATION

3.1 Level of qualification <input style="width: 90%;" type="text"/>	3.2 Official length of programme <input style="width: 90%;" type="text"/>
3.3 Access requirements <input style="width: 90%;" type="text"/>	

Further details: www.mtmcollege.org

4. INFORMATION ON THE CONTENTS AND RESULTS GAINED

4.1 Mode of study <input style="width: 90%;" type="text"/>	4.2 Programme requirements <input style="width: 90%;" type="text"/>
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Explanatory note

This Diploma Supplement model was developed by the European Commission, Council of Europe and UNESCO/CEPES. The purpose of the supplement is to provide sufficient independent data to improve the international 'transparency' and fair academic and professional recognition of qualifications (diplomas, degrees, certificates etc.). It is designed to provide a description of the nature, level, context, content and status of the studies that were pursued and successfully completed by the individual named on the original qualification to which this supplement is appended. It should be free from any value judgements, equivalence statements or suggestions about recognition. Information in all eight sections should be provided. Where information is not provided, an explanation should give the reason why.

More information on Europass: <http://europass.cedefop.europa.eu>

Programme details and the individual grades / marks / credits obtained

4.3

Nº	CODE	COURSE UNITS	WORKLOAD	NATIONAL GRADES	ECTS GRADES	ECTS CREDITS	
1.	MIE101	Microeconomics	60	Very good	5	B	6.0
2.	CAL102	Calculus	60	Very good	5	B	6.0
3.	ACC103	Accounting	60	Good	4	C	6.0
4.	IFT104	IT - 1	60	Very good	5	B	6.0
5.	MAE105	Macroeconomics	60	Very good	5	B	6.0
6.	STA106	Statistics	60	Very good	5	B	6.0
7.	MAR107	Principles of Marketing	60	Excellent	6	A	6.0
8.	ENT108	Principles of Entrepreneurship	30	Very good	5	B	3.0
9.	IFT109	IT - 2	50	Very good	5	B	5.0
10.	MAN210	Management	60	Very good	5	B	6.0
11.	FIN211	Finance	60	Good	4	C	6.0
12.	EBI212	Entrepreneurship and Business Idea	30	Very good	5	B	3.0
13.	STM213	Strategic Marketing	30	Very good	5	B	3.0
14.	IFT214	IT - 3	60	Very good	5	B	6.0
15.	LAW215	Principles of Law	40	Very good	5	B	4.0
16.	INM216	International Marketing	50	Excellent	6	A	5.0
17.	CUB217	Consumer Behaviour	60	Very good	5	B	6.0
18.	BAN218	Banking	30	Very good	5	B	3.0
19.	IFT219	IT - 4	60	Very good	5	B	6.0
20.	TLT320	Trade Law and Trade Transactions	40	Excellent	6	A	4.0
21.	FOT321	Foreign Trade	40	Very good	5	B	4.0
22.	MRR322	Marketing Research	60	Very good	5	B	6.0
23.	SAM323	Sales Management	30	Excellent	6	A	3.0
24.	INB324	International Business	50	Very good	5	B	5.0
25.	COM325	Communication	30	Good	4	C	3.0
26.	BPM326	Business Project Management	50	Very good	5	B	5.0
27.	TRA327	Training	60	Good	4	C	6.0
28.	ENG328	English Language - B2	240	Very good	5	B	24.0
29.		PROJECT MANAGEMENT					
29.1.	PAR332	Project Activities and Resources	30	Very good	5	B	3.0
29.2.	EVM332	Event Management	30	Very good	5	B	3.0
29.3.	EIP332	European Integration and European Projects	30	Excellent	6	A	3.0
29.4.	CPP332	Communication and Project Presentation	30	Very good	5	B	3.0
OVERALL AVERAGE:			1,700	Very good	5.03	B	170.0
FINAL STATE EXAMINATION							
STATE COMPREHENSIVE EXAMINATION IN ECONOMICS			—	Excellent	6.00	A	10.0
OVERALL AVERAGE:			—	Excellent	6.00	A	10.0
OVERALL AWARD AVERAGE:			1,700	EXCELLENT	5.52	A	180.0

Grading scheme and grade distribution guidance

Overall classification of the qualification

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NATIONAL GRADE	ECTS GRADE	
Excellent	5.50 ÷ 6.00	A
Very good	4.50 ÷ 5.49	B
Good	3.50 ÷ 4.49	C
Satisfactory	3.00 ÷ 3.49	D

4.5

Professional Bachelor degree

5. INFORMATION ON THE FUNCTION OF THE QUALIFICATION

Access to further study

5.1 Access to the Second Degree (Master's Degree)

Professional status

5.2 Professional bachelor of marketing

6. ADDITIONAL INFORMATION

Additional information

6.1 Institutional Accreditation granted by the NATIONAL EVALUATION and ACCREDITATION AGENCY
MT&M College of Sofia has entered into two types of agreements – long term and cooperation agreements. Long-term agreements are for transfer of credits, student and faculty mobility and know-how exchange. Cooperation agreements provide MTM college graduates an option to pursue higher university degrees at partner universities and colleges. MTM college has both long-term and cooperation agreements with Roskilde Business College of Roskilde; Fontys University of Eindhoven; West Lithuanian Business College of Klaipeda; Ostfold University College, Halden; A. F. Modrzewski Krakow University College; Wloclawek School of Economics and the Humanities; the American College in Nicosia, Universidad catolica de Avila; University of Kassel; Katholieke Hogeschool Mechelen; Artevelde Hogeschool of Gent; The School of Law and Public Administration of Przemysl; Kocaeli University in Istanbul; the European University of Skopje; Prilep Department of Economics; the European Institute of the United Nations in Beograd; The Thracian University of Edirne; the School of Finance and Insurance in Sofia; "Paisii Hilendarski" University of Plovdiv; "Cyril and Methodius" University of Veliko Turnovo; the Free University of Varna; Albena International College in Dobrich; "Ljuben Groyce" Theatrical College in Sofia and the European College of Economics and Management in Plovdiv.

Further information sources

6.2 <https://www.mtmcollege.org>

7. CERTIFICATION OF THE SUPPLEMENT

Date

7.1 16 November 2015

Signature

7.2
1.
2.

Capacity

7.3
1. Associate Professor Ana Hubanova, PhD
President
COLLEGE OF MANAGEMENT, TRADE AND
MARKETING - SOFIA

2. Professor Jozeph Tellalyan, PhD
Rector
COLLEGE OF MANAGEMENT, TRADE AND
MARKETING - SOFIA

Official stamp

7.4

8. INFORMATION ON THE BULGARIAN HIGHER EDUCATION SYSTEM

(prepared by the National ENIC / NARIC center of the Ministry of Education, Young and Science)

Holders of diplomas of completed secondary education have the rights to continue their studies without restrictions as to the type of the higher school. Admission to higher school is based on successfully passed entrance examinations. The type and the number of these examinations are defined by the higher schools and are closely related to their profile. The requirements for student admission, depending on the type of the higher school and the given competence area, comprise written competitive examinations (one or more), tests (with different volume and structure) and a diploma of completed secondary education. The autonomy of the higher schools gives them the rights to define on annual basis the admission requirements. The admission procedure for each competence profile is determined on annual basis and publicized in the Guide of respective higher school.

The system of higher education provides training after graduation from secondary school and comprises the following degrees:

8.1. BACHELOR'S EDUCATIONAL AND QUALIFICATION DEGREE. According to the curriculum the acquisition of that degree requires:

- minimum 180 credits with a duration of the studies of at least three years leading to the Professional Bachelor in...degree;
- minimum 240 credits with a duration of at least four years leading to the Bachelor's degree.

8.2 MASTER'S EDUCATIONAL AND QUALIFICATION DEGREE. The requirements for the acquisition are as follows:

- minimum 300 credits according to the curriculum with a duration of the studies of at least five years;
- minimum 120 credits for holders of Professional Bachelor in ... degree
- minimum 60 credits for holders of Bachelor's degree.

Colleges organize training for the acquisition of the Professional Bachelor in ... educational and qualification degree that provides specialized vocational training in the respective professional sectors and competence areas.

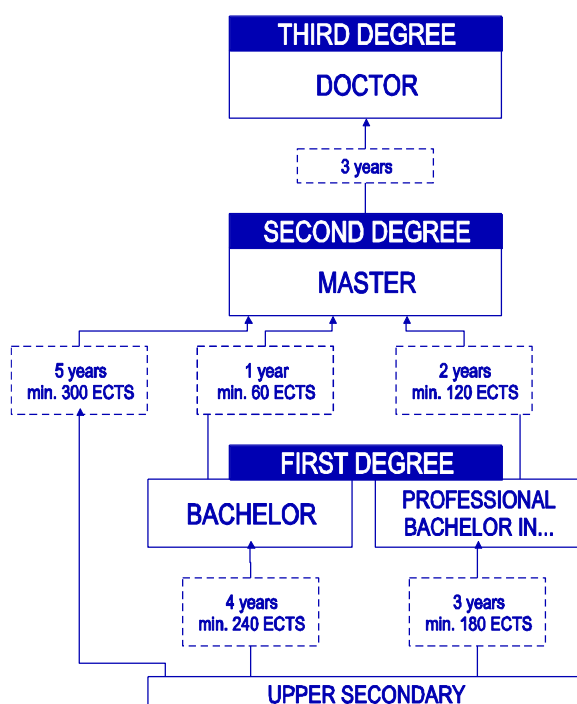
Holders of the Professional Bachelor in ... educational and qualification degree can continue their training for the Master's educational and qualification degree only in the same professional sector in compliance with the terms and conditions laid down in the Rules of the higher school or in the State Requirements.

Studies for Bachelor's degree organized in compliance with the curriculum provide multi – profiled training or specialized vocational training in professional sectors and competence areas. Studies for Master's degree provide profound fundamental training combined with profile – oriented training within a given competence area.

8.3. STUDIES FOR DOCTOR'S EDUCATIONAL AND SCIENTIFIC DEGREE are carried out by research areas.

Diplomas for the relevant university degree are issued upon the successful completion of all obligations included in the curriculum independent of the real (calendar) duration of the study course.”

**DIAGRAM OF THE HIGHER EDUCATION SYSTEM
IN THE REPUBLIC OF BULGARIA**



**LOCATION OF BULGARIAN
HIGHER EDUCATION INSTITUTIONS**

